Chartered Accountants

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## Limited review report on unaudited quarterly standalone financial results of Kaya Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

# To the Board of Directors of Kaya Limited

- 1. We have reviewed the accompanying Statement of unaudited standalone financial results of Kaya Limited ('the Company') for the quarter ended 30 June 2020 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Attention is drawn to the fact that the figures for the 3 months ended 31 March 2020 as reported in these unaudited standalone financial results are the balancing figures between audited figures in respect of the full previous financial year and the published unaudited year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year reviewed and not subjected to audit.
- 5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

B S R & Co (a partnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability, Partnership with LLP Registration No. AAB-8181) with effect from October 14, 2013 Registered Office: 5th Floor, Lodha Excelus Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011. India Limited review report on unaudited quarterly standalone financial results of Kaya Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure **Requirements) Regulations, 2015 (Continued)** 

# Kaya Limited

### **Emphasis of Matter**

We draw attention to Note 5 to the unaudited standalone financial results, which describes the 6. possible effects of uncertainties relating to COVID-19 pandemic on the Company's financial performance as assessed by the management.

Our conclusion is not modified in respect of this matter.

For BSR & Co. LLP Chartered Accountants Firm's Registration No: 101248W/W-100022



RAJESH MEHRA

**Rajesh Mehra** Partner Membership No: 103145 UDIN: 20103145AAAACA8200

Mumbai 14 August 2020

#### Kaya Limited

Statement of Standalone Financial Results for the quarter ended 30 June 2020

(Rs. in Lakhs)

	Particulars		Quarter ended		
Sr. No.		30 June 2020	31 March 2020	30 June 2019	31 March 2020
		(Unaudited)	(Audited) (Refer Note 8)	(Unaudited)	(Audited)
1	Income				
	(a) Revenue from operations	537.81	4,462.96	5,035.21	20,434.36
	(b) Other income (Refer Note 6)	525.22	466.54	212.46	855.81
	Total income	1,063.03	4,929.50	5,247.67	21,290.17
2	Expenses				
	(a) Cost of materials consumed	57.44	311.77	585.51	1,433.47
	(b) Purchase of stock-in-trade	-	47.28	42.02	266.17
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(4.65)	50.02	(176.80)	27.77
	(d) Employee benefits expense	695.35	1,123.12	1,368.57	5,384.55
	(e) Finance costs	267.17	298.22	296.01	1,206.37
	(f) Depreciation and amortisation expense	832.80	1,380.25	980.33	4,450.11
	(g) Consumption of stores and spares	220.01	532.84	529.07	2,283.49
	(h) Payment to consultants	169.12	459.52	519.00	2,055.04
	(i) Other expenses	570.34	1,320.45	1,383.73	5,470.57
	Total expenses	2,807.58	5,523.47	5,527.44	22,577.54
3	(Loss) before tax (1 - 2)	(1,744.55)	(593.97)	(279.77)	(1,287.37)
4	Tax expense:				
	(a) Current tax	-	-	-	-
	(b) Deferred tax (Refer Note 7)	-	-	334.07	2,106.66
	Total tax expense	-	-	334.07	2,106.66
5	Net (loss) for the period (3 - 4)	(1,744.55)	(593.97)	(613.84)	(3,394.03)
6	Other comprehensive income / (loss) (gross of tax)				
Ũ	(a) Items that will not be reclassified to profit or loss	(10.70)	(26.22)	(5.53)	(42.80)
	Tax on above	-	(20122)	-	-
	(b) Items that will be reclassified to profit or loss	-	-	-	-
	Tax on above	-	-	-	-
	Total other comprehensive income / (loss) (net of income tax)	(10.70)	(26.22)	(5.53)	(42.80)
7	Total comprehensive income / (loss) for the period (5 + 6)	(1,755.25)	(620.19)	(619.37)	(3,436.83)
8	Paid-up equity share capital	1,306.41	1,306.41	1,306.41	1,306.41
	Face value per equity share	10.00	10.00	10.00	10.00
9	Earnings per equity share (of Rs. 10 each) (not annualised):				
	(a) Basic	(13.35)	(4.55)	(4.74)	(25.98)
	(b) Diluted	(13.35)	(4.55)	(4.74)	(25.98)
	See accompanying notes to the standalone financial results				

#### Kaya Limited

#### Notes to the Standalone financial results:

1. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.

2. The above results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 14 August 2020. These standalone financial results have been subject to limited review by the statutory auditors of the Company who have issued unmodified review report. These financial results are available on the company's website - http://www.kaya.in.

3. The Company has single operating segment viz. "Skin Care and Hair Care Business" in terms of Ind AS 108.

#### 4. Following are the particulars of Employee Stock Options pursuant to various schemes:

Particulars	Quarter ended 30 June 2020	Quarter ended 30 June 2019
Balance at the beginning of the quarter		78,422
Granted during the quarter		-
Forfeited / lapsed during the quarter	-	3,865
Exercised during the quarter	-	-
Outstanding at the end of the quarter	55,574	74,557

5. The beauty, wellness and retail industry as a whole has been adversely impacted by the spread of COVID-19. The Company faces significant headwinds due to COVID-19 which have impacted the operations of the Company adversely starting from the month of March 2020 onwards particularly by way of clinic closures due to complete lockdown. This unprecedented disruption has had an adverse impact on the quarterly performance and continue to impact the business and our standalone financial results. In this crisis, our priorities are to protect the employees and their families from COVID-19, besides our customers visiting our clinics and the society associated with it. We do not anticipate material risk to business prospects over the medium to long term.

The Company has begun restoration of clinic operations from first week of June and has been opening the clinics, as permitted by the Government and Local/Regulatory authorities, with controlled movement, maintaining social distancing, taking appropriate hygiene measures and following the directions of regulatory authorities.

The Company has evaluated impact on its business operations and financial position based on its review of current indicators of future economic conditions. Overall business is based on fixed cost model, so based on profitability and future potential of the clinics, the Company has decided to shut down around 23 clinics located in India during the quarter ended 31 March 2020. Also, Management has made the best estimate in relation to the duration and severity of these consequences, as well as their impact on the financial position and results of the Company for the current year, including assessment for future periods in respect of certain significant estimates and judgements in respect of certain financial and non-financial assets, and on the going concern assumption. The Company believes that the pandemic is not likely to impact the recoverability of these standalone financial results, other than the clinic shut down referred above.

Also, the management has taken measures to mitigate any adverse impact on the business, which inter alia includes:

- Reduction in salaries at various levels across the organization
- Reduction in fixed overheads for the period of the lockdown
- Reduction/ waiver of rent for its various clinics during lockdown and renegotiation for the future

Based on internal review, the Company would require funds for its operations. The Company continues to enjoy support from the promoter group and has also received funding from them during the quarter and further approval for additional funding. Accordingly, Management is confident that the Company will continue to operate as a going concern.

The Company is closely monitoring the developments and possible effects that may result from the current pandemic on its financial condition, liquidity and operations and is actively working to minimize the impact of this unprecedented situation. As the situation is continuously evolving, the eventual impact may be different from the estimates made as of the date of approval of these Results.

6. Other income for the quarter ended 30 June 2020, includes Rs 457.74 lakhs on account of rent concessions as the Company has availed practical expedient of Ind AS 116.

7. As at 31 March 2018, the Company had recognised deferred tax assets on tax losses including unabsorbed depreciation and other items on the basis of reasonable certainty that the same will be utilised against taxable profits in future. Based on internal and external factors, the Company has reassessed and reversed the deferred tax assets of Rs 2,106.66 lakhs during year ended 31 March 2020 recognised in earlier years.

8. Figures for the quarter ended 31 March 2020, represent the difference between the audited figures in respect of full financial year and the published figures for nine months ended 31 December 2019, which were subject to limited review.

9. Previous period's figures have been regrouped/reclassified wherever required to make them comparable with the figures for the current period.

Place : Mumbai



Harsh Mariwala

Harshraj Charandas Digitally signed by Harshraj Charandas Mariwala Date: 2020.08.14 13:51:46 +05'30

Chairman and Managing Director

Date: 14 August 2020